



SALES AGENT OPPORTUNITY

Sales agent opportunities to work with a UK manufacturer supplying face masks to businesses in the commercial and industrial sectors, as well as the retail supply chain.

Post Title: Sales Agent

Business Model: Commission only

Commission: Negotiable

Sales Type: Field sales (in-person)

Location: London / Midlands / North East / North West / Scotland / South East / South West / Wales / Yorkshire

Industry: Beauty & Wellness / Building & Materials / Fashion / Apparel / Textiles / Accessories / HRC / Hospitality & Catering / Manufacturing & Industry / Retail & FMCG

Agents will be selling the benefits of a product with features that include:

- Unique filtration technology
- Patented nonwoven micro-fibre
- Maximum comfort, water repellent, washable
- Can be sold to B2B end users and the retail supply chain
- Suitable for sales through any sales channel: Telesales – Field sales – Online sales



Our face masks are perfect for all employees, visitors, or customers that require respiratory protection and for sales to the public during the Covid-19 pandemic.

This opportunity would provide the ideal additional income stream for a sales agent with connections in our target markets.

The Company



Autins is an industry-leading designer, manufacturer, and supplier of acoustic, filtration and thermal insulation solutions for a range of sectors.

We address complex and challenging problems through responsive and innovative applications, engineering, and advanced manufacturing, which results in optimised specialist solutions for acoustic, filtration, and

thermal management worldwide.

Autins Group plc combines over 50 years of manufacturing experience with state-of-the-art technology. Sales agents will be partnering with a well-established, company that has a successful track record. You can be confident in the products we produce and the customer service we provide to our customers.



The Product



Autins' hygiene face masks are recommended for use in any situation where protection of the respiratory system is required. Our unique filtration technology offers protection against dust, pollen, and aerosol from coughs and sneezes.

Made from our patented nonwoven micro-fibre Neptune, each mask is water repellent, washable and designed for maximum comfort.

Our expertise in the production of fine fibres is at the heart of our manufacturing of solutions with extensive filtration properties. Meltblown fibres are uniquely capable of performing as particulate filters, properties that are developed within Autins' range of patented materials.

Autins is one of only two companies in the UK able to produce the meltblown material used in face masks. The certification process has been started and there will be potential to grow into the medical face coverings market in future. Autins also has additional capacity to manufacture parts for other PPE items such as face visors.

Target Market

The target market is any business, commercial, or industrial premises where protection of the respiratory system is required due to manufacturing processes or as protection during the Covid-19 pandemic.

Building owners and managers, facilities management and all premises with staff, visitors or customers are potential customers.

We are experiencing high demand from retailers and the retail supply chain for a UK manufactured face mask to be sold direct to the public.

The target market is extensive and gives sales agents endless opportunities to use their network of contacts and customers to earn a substantial income.

Sales Agent Role

The target markets above. Agents with PPE sales experience to any sector are also welcome to apply.

It is expected that agents will have excellent communication skills, both written and verbal. You must be comfortable selling at all levels from shop floor to corporate buyers.

To Apply

To apply for the role or learn more about this opportunity please email sales@autins.com or call 01788 278708. If applying, please include your CV and include current details of your relevant sales experience and sales activity with an indication of your network of contacts.

www.autins.com